



June 25, 2009

Special Announcement

KPMG Canada chooses AVW-TELAV

Rave Review



Brian Macaulay
Senior Account Executive,
SDI-Toronto

We are pleased to announce that KPMG Canada, a nationally-based accounting and auditing firm, has chosen AVW-TELAV's System Design and Integration (SDI) division to design and install the audio visual systems in its new corporate office facilities in downtown Toronto. The sheer massiveness and depth of this project make it one of the first of its kind in Canada.

KPMG's vision is to create a technology-rich environment where its personnel can communicate effectively with each other internally, with other KPMG locations, and with their many and varied clients. AVW-TELAV has already started to solidify KPMG's vision, which is scheduled to be completed by January 2010.

AVW-TELAV has been a preferred AV provider of KPMG's for two years now and just recently completed a videoconferencing room for the KPMG in Montreal. While less than \$ [REDACTED] in scope, the Montreal project served as an opportunity for AVW-TELAV to present its Needs Analysis and Design Process and this was instrumental in our winning the bid for this new [REDACTED]-plus installation.

To present AVW-TELAV as the only and obvious choice to KPMG, the RFP submitted was over 100 pages long and was accompanied by a three minute video, introducing the key team players on the project and including a personal promise to deliver and exceed expectations from Johanne Bélanger, President. "We were all aware of the importance of this project and really pulled together to wow KPMG and show them our breadth of experience and dedication," explained Brian Macaulay, Account Executive, SDI.

In acknowledgement of everyone's hard work, Byron Tarry, General Manager, SDI, sent a personal note to his team members which read, "I wanted to extend my thanks to you all for the efforts in the last two weeks on the KPMG bid. Some carried heavier loads than others, but each of you contributed to what is a bid document we can all be proud of, a document that I believe is very reflective of the strengths of AVW-TELAV, a document that, hardware/design aside, at the end of the day I am not sure could have been a whole lot better than it was when submitted."

* Price amounts deleted.